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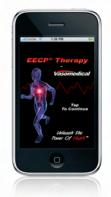
By John CK Hui and Tom Riedman

Since 1992, there have been more than 150 articles published in various medical journals, most of them peer-reviewed, documenting the clinical outcomes and mechanisms of action of Enhanced External Counterpulsation (EECP®) therapy. The most well-known randomized controlled trials (RCTs) were the Multicenter Study of Enhanced External Counterpulsation (MUST-EECP): Effect of EECP on Exercise-Induced Myocardial Ischemia and Anginal Episodes in the treatment of patients with angina pectoris and the Prospective Evaluation of Enhanced External Counterpulsation in Congestive Heart Failure (PEECH) Trial. There also have been a number of lesser known RCTs demonstrating the mechanisms of action of EECP® Therapy, some with correlation to clinical outcomes. Even though most of these smaller studies had limited numbers of patients, these RCTs illustrated the effects of EECP® Therapy were sufficiently different from the control group and that their measured endpoints did not have to rely on a large number of patients to demonstrate clinical significance. The eight RCTs listed below not only provided clinical evidence on the effectiveness of EECP® Therapy in improving the functions and Quality of life of patients suffering from coronary artery disease (CAD), they also formed our basic understanding on the mechanisms of action of EECP® Therapy in promoting coronary collateral circulation through angiogenesis, reducing inflammatory reactivity and improving endothelial function in controlling vascular tone and neurohormonal activities.

Continued Inside

Vasomedical Releases iPhone Application for EECP® Therapy

Available for free at the iPhone App Store, the Vasomedical EECP® Therapy iPhone App allows patients, physicians and therapists to easily obtain information on patient selection, clinical guidelines for treatment and user tools to optimize treatment. Current and potential patients can access information to learn about EECP® Therapy and its benefits as well as to identify symptoms that they can discuss with their physicians to see if EECP® Therapy could eliminate or reduce their symptoms and improve their quality of life. In addition, the iPhone application includes a Treatment Locator which, based on the iPhone user's current location or an inputted ZIP code, pinpoints on the map the locations of the closest EECP® treatment centers throughout the United States. The



app is available for download in the App Store on the iPhone or in iTunes and can be found by searching "EECP" or "Vasomedical."

HIGHLIGHTS

Current Issue

Summarizing Results of Randomized Controlled Studies In Enhanced External Counterpulsation (EECP®) Therapy

Vasomedical Releases iPhone Application for EECP® Therapy

Decreasing Your Claim Denial Rates and Increasing Reimbursement Opportunities

Next Issue

Indentifying Refractory **Angina Patients**



The Results Of Randomized Controlled Studies In Enhanced External Counterpulsation (EECP®) Therapy

Study/					Results			
Investigators	Design/Entry	Control	EECP	Endpoints	Control	EECP	р	Ref
MUST-EECP Arora	Outcome Study Entry: Angina positive stress test	Sham EECP with ≤ 80 mm Hg inflation pressure in patients with coronary artery disease N=56	1 hour each EECP session for 35 hours over 7 weeks N=56	Exercise duration	Pre: 432±22 sec Post: 464±22 sec Δ 22 sec, p<0.03	Pre: 426±20 sec Post:470±20 sec Δ 44 sec, p<.001	<0.31	1,2
				Time to ST segment	Pre: 326±21 sec Post: 330±18 sec Δ 4 sec, p<0.74	Pre: 337±18 sec Post: 379±18 sec Δ 42 sec, p<.002	=0.01	
				Angina counts	Pre:0.76±0.13 Post: 0.77±0.2 Mean ∆0.13±0.22	Pre:0.75±0.15 Post: 0.55±0.27 Mean Δ-0.11±0.21	<0.09	
				Nitroglycerin use	Pre: 0.51±0.15 Post: 0.45±0.19 Δ -0.10±0.12	Pre:0.47±0.13 Post: 0.19±0.07 Δ -0.32±0.12	>0.1	
PEECH Feldman	Outcome Study Entry: Mild-to-moderate heart failure symptoms	Protocol defined pharma-cologic therapy (PT) N=94	PT+ 35 hours with 1 hour each EECP session N=93	Primary endpoints: % subjects with ≥60 s increase in exercise duration at 6-month; or	25%	35%	=0.016	3
				% subjects with ≥1.25 ml/min increase in pVO ₂ at 6-month	24%	23%	=0.698	
				Secondary endpoints % subjects improve in NYHA class	1week:11% 6-month:14%	1 week: 33% 6-month: 31%	<0.001	
				Change in exercise duration	1 week -6±12 s 6-month -10±13 s	1 week: 26±12 s 6-month 25±15 s	=0.010 =0.013	
	Subgroup Analysis	PT N=44	PT+ EECP	% subjects with ≥60 s increase in exercise duration at 6-month	25%	35%	=0.008	4
	Age ≥ 65 years	1\-44	N=41	% subjects with ≥1.25 ml/min increase in pVO ₂ at 6-month	11%	30%	=0.017	
				Secondary endpoints % subjects improve in NYHA class	1week:10% 6-month:16%	1 week: 35% 6-month: 38%	=0.042 NS	
				Change in exercise duration	1 week 3.4 sec 6-month -22 sec	1 week 23 sec 6-month 30 sec	=0.07 =0.001	
				Change in pVO ₂ at 6-month ml/kg/min	1 week -0.8 6-month -1.1	1 week -0.1 6-month -0.2	=0.09 <0.001	
Gloekler	Mechanism Coronary collateral Angiogenesis in chronic stable angina patients	Sham with ≤ 80 mm Hg inflation pressure N=10	nflation mmHg pressure 30	Primary endpoint Invasive Collateral Flow Index (CFI)	Pre: 0.129±0.122 Post: 0.111±0.125 Absolute Δ -0.017 p=0.14	Pre: 0.125±0.073 Post: 0.173±0.104 Absolute Δ 0.069 p=0.006	=.0009	5
				Secondary endpoints Myocardial blood flow reserve	Pre:1.26±1.99 Post: 2.11±2.95 p=0.40	Pre: 1.51±0.96 Post: 2.06±1.22 p=0.11		
				Coronary collateral conductance (ml/min/100mm Hg)	Pre: 0.229±0.212 Post: 0.305±0.422 p=0.45	Pre: 0.365±0.268 Post: 0.568±0.585 p=0.072		
				Right brachial artery Flow-mediated dilation (FMD)	Pre: 6.0±3.0% Post: 7.6±3.5% Absolute Δ 0.5±1.0% p=0.10	Pre: 4.3±1.5% Post: 6.9±3.5% Absolute Δ1.8±2.8% p=0.018	=0.07	
Art.Net2 Trial Buschmann	Proof-of-concept Prospective controlled study Coronary Collateral arteries	Medically treated CAD patients. Catheterization at baseline and after 7 weeks N=7	EECP 35 1-hour sessions over 7 weeks Catheterization at baseline and after 7 weeks N=16	Primary endpoints: Pressure-derived collateral flow index (CFIp); and	Pre: 0.15±0.03 Post: 0.14±0.02 p<0.7	Pre: 0.08±0.01 Post: 0.15±0.02 p<0.001	<0.001	6,7
	Angiogenesis in chronic stable angina patients			Fractional flow reserve (FFR)	Pre: 0.68±0.06 Post: 0.70±0.05 p=0.4	Pre: 0.68±0.03 Post: 0.79±0.03 p=0.001	<0.05	
Casey	Mechanism/ outcomes Circulating inflamma- tory cytokines and adhesion molecules in patients with angina pectoris	Sham EECP 35 1-hour sessions over 7 weeks with ≤75 mm Hg inflation	EECP 35 1-hour sessions over 7 weeks with 300 mm Hg inflation pressure	Plasma tumor necrosis factor- α (TNF- α)	Pre: 6.4±1.9 pg/ml Post: 6.7±1.9 pg/ml p=0.54	Pre: 6.9±2.7 pg/ml Post 4.9±2.5 pg/ ml p<0.01		8
	gina classification: Canadian Co	pressure N=9 ardiovascular Society	N=12	Monocyte chemoattractant protein-1 (MCP-1)	Pre: 270±82 pg/ml Post: 264±66 pg/ml p=0.51	Pre:225±56 pg/ ml Post:190±48 pg/ml p<0.01		
** Disten B stiffr diastolic Reference 1. J Am (classification; usion = (maximum artery diaments Index in the carotid artery is central blood pressure)/distens ee: Coll Cardiol.1999;33(7):1833-1 stigative Med 2002;50(1):25-32	s = In(central systolic ion 840.		Soluble vascular cell adhesion molecule-1 (sVCAM-1)	Pre: 847±177 ng/ml Post: 859±160 ng/ml p=0.81	Pre: 776±280 ng/ml Post: 726±278 ng/ml p=0.14		
3. J Am (4. Conge 5. Heart	Coll Cardiol. 2006;48(6):1199-1 estive Heart Failure. 2006;12(6): 2010;96:202-207 Cardiol 2009; Clin Invest 2009 Cardiol 2008;101(3):300-302 plogy. 2007;108(2):104-110	1206. :307-311.		Change in CCS* angina class	ge in CCS* angina class No change	Pre: 3.1±0.5 Post: 1.2±0.4 p<0.01		
6. Int J Cardiol 2009; 7. Eur J Clin Invest 2009 8. Am J Cardiol 2008;101(3):300-302 9. Cardiology. 2007;108(2):104-110 10. Am J Hypertension. 2006;19(8):86 11. Circulation 2010;122:1612-1620				Reduction in angina episodes	No change	Pre: 1.6±1.4 Post: 0.4±0.6 p< 0.05		
	/-872.		Nitroglycerin use/day	No change	Pre: 0.5±0.7 Post: 0.1±0.2 p< 0.05			

The Results Of Randomized Controlled Studies In Enhanced External Counterpulsation (EECP®) Therapy (Continued)

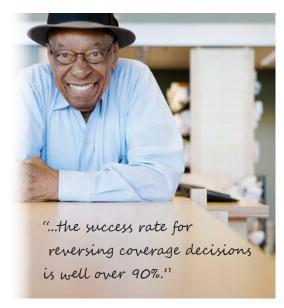
Study/			5500	Fordersinte	Results			
nvestigators	Design/Entry	Control	EECP	Endpoints	Control	EECP	р	R
Levenson	Mechanisms Arterial stiffness and resistance in patients with stable coronary artery disease	Sham EECP, 35 1-hour sessions with 75 mm Hg cuff inflation pressure N=15	Active EECP 35 1-hour sessions with 300 mm Hg cuff inflation pres- sure N=15	Arterial distension in the carotid artery (x10³)**	Absolute change Δ from baseline -4.4±6.5	Absolute change Δ from baseline 9.5±6.3	<0.05	9
				ß stiffness Index in the carotid artery ♥	Absolute change Δ from baseline 2.2±2.1	Absolute change Δ from baseline -3.3±0.9	<0.05	
				Mean carotid blood flow (ml/min)	Absolute change Δ from baseline -18±37	Absolute change Δ from baseline 164±35	<0.001	
				Carotid vascular resistance (mm Hg/ml/s)	Absolute change Δ from baseline 1.8±1.1	Absolute change Δ from baseline -3.9±1.1	<0.001	
evenson	Mechanism Plasma and platelet cGMP production in asymptomatic subjects with high cardiovas- cular risk (HCVR) N=25 and subjects with stable coronary artery disease (CAD) N=30	Sham EECP, 1 hour session with 75 mm Hg cuff inflation pressure CAD patients N=15, and HCVR subjects N=13 Total N=28	Active EECP 1 hour session with 300 mm Hg cuff inflation pres- sure CAD patients N=15, and HCVR subjects N=12 Total N=27	Plasma Cyclic Guanosine Monophos-phate (cGMP) Baseline: All CAD patients 3.03±1.51nmol/L All HCVR subjects 2.54±1.39 nmol/L	Baseline overall: 2.7±1.3 nmol/L Increase from baseline Post- Sham: CAD: 0.7±0.4 Increase 23%±28% HCVR: 1.2±0.3 Increase 46%±38% Overall: 1.0±0.3 Increase 36%±34%	Baseline overall: 2.9±1.6 nmol/L Increase from baseline Post- EECP: CAD: 2.8±0.7, in- crease 58%±70% HCVR: 1.0±0.3 in- crease 43%±48% Overall: 2.0±0.6 in- crease 52%±66%	CAD: <0.01 HCVR: NS Overall <0.05	1
Braith	Mechanism / Outcomes CCS class; angina episodes,	Sham EECP, 35 1-hour ses-	Active EECP 35 1-hour sessions with 300 mm Hg cuff inflation pres- sure N=28	CCS Classification	Before 3.0±0.3 After 3.0±0.3	Before 3.16±0.5 After 1.2±0.4	<0.001	1
	nitroglycerin use; Exercise duration and peak	sions with 70 mm Hg		Angina episodes/day	Before 1.7±1.4 After 1.6±1.2	Before 1.8±1.5 After 0.5±0.7	<0.01	
	oxygen consumption; Flow-Mediated Dilation (FMD); Endothelial-Derived Vasoactive agents; and inflammatory cytokines, redox balance	cuff inflation pressure N=14		Daily nitrate use	Before 1.0±1.1	Before 1.1±1.4	<0.01	
				Peak exercise duration (sec)	After 0.9±1.1 Before 597.1±181.6 After 612.1±175.6 p=NS	After 0.2±0.4 Before 586.0±193.5 After 773.6±263.2 p<0.01	<0.001	
				Peak VO ₂ (ml/kg/min)	Before 16.5±4.7 After 16.6±5.2, p=NS	Before 17.0±6.0 After 19.4±6.9, p<0.01	=0.002	
				Peak time to angina during exercise (sec)	Before 449.4±202.9 After 471.3±197.4 p=NS	Before 406.1±184.6 After 645.1±297.8 p<0.001	=0.003	
				Brachial flow-mediated dilation (FMD): absolute change (mm) % change (%)	Before 2.2±0.3 After 2.3±0.4, p=NS Before 4.3±0.3% After 4.2±0.4%, p=NS	Before 2.1±0.1 After 3.3±0.3, p<0.01 Before 3.9±0.1% After 6.1±0.3% p<0.01	<0.01	
				Femoral flow-mediated dilation (FMD): absolute change (mm) % change (%)	Before 2.2±0.2 After 2.3±0.3, p=NS Before 2.9±0.3% After 3.1±0.4%, p=NS	Before 2.2±0.2 After 2.7±0.3, p<0.01 Before 2.8±0.2% After 3.7±0.3% p<0.01	<0.01	
				Plasma levels of nitrate and nitrite NOx (µmol/L)	Before 23.9±16.1 After 24.3±14.5 Increased 2%	Before 22.8±9.8 After 31.9±11.1 Increased 36%		
				Plasma levels of endothelin-1 (ET-1) (pg/mL)	Before 2.1±0.9 After 2.1±0.9 Increased 5%	Before 2.2±0.8 After 1.5±1.3 Decreased 25%	<0.05	
				Vasodilatory prostaglandin 6-keto-PGF $_{1\alpha}$ (pg/mL)	Before118±60 After 120±94 Increased 1%	Before 108±71 After 185±111 Increased 71%	<0.05	
				Tumor necrosis factor- α (TNF- α) (pg/mL)	Before 6.2±1.2 After 6.4±1.5 Increased 12%	Before 6.1±2.2 After 5.0±1.7 Decreased 16%	<0.01	
angina o	gina classification: Canadian Cardiovascular Society classification; hsion = (maximum artery diameter – minimum diametes Index in the carotid artery is = In(central systol experience) (maximum artery diameter – minimum diametes Index in the carotid artery is = In(central systol experience) (maximum artery diameter – minimum diametes Index in the carotid artery is = In(central systol experience) (maximum artery	eter – minimum diame is = In(central systolic sion 1840. 12.	eter)	High-sensitivity C-reactive protein (hs-CRP) (mg/mL)	Before 3.4±0.9 After 3.5±1.1 Increased 5%	Before 3.4±2.17 After 2.3±1.8 Decreased 32%	<0.05	
Reference: 1. J Am Co 2. J Investig 3. J Am Co 4. Congest 5. Heart 20 6. Int J Car 7. Eur J Cl 8. Am J Ca 9. Cardiolo 10. Am J H				Monocyte chemoattractant protein-1 (pg/mL)	Before 230±92 After 231±75 Increased 0.2%	Before 227±74 After 171±43 Decreased 13%	<0.05	
				Soluble vascular cell adhesion molecule-1 (sVCAM-1)(ng/mL)	Before 955±256 After 967±230 Increased 1%	Before 917±406 After 821±317 Decreased 6%	<0.05	
				Lipid peroxidation marker 8-isoprostane (pg/mL)	Before 1720±674 After 1696±472 Increased 1.3%	Before 1709±594 After 1356±411 Decreased 21%	<0.01	
			Asymmetrical dimethylarginine (ADMA)(µmol/L)	Before 0.66±0.11 After 0.66±0.22 Increased 0.2%	Before 0.64±0.18 After 0.46±0.18 Decreased 28%	<0.001		

EECP® Therapy Reimbursement Update

Decreasing Your Claim Denial Rates and Increasing Reimbursement Opportunities

While Vasomedical continues working towards the improvement of reimbursement rates and the coverage environment for EECP® Therapy, carriers are only influenced by the providing physician or the actual companies and people who buy their coverage policies. We hear constantly from providers and others in the healthcare industry that when providers/centers implement a strategy for handling denials and other challenges to reimbursement, the success rate for reversing coverage decisions is well over 90%.

After her patient was initially denied coverage for EECP® Therapy, Doris Osborn, CET EECP® Supervisor at the EECP® Center of the Ohio Heart and Vascular Center in Cincinnati, appealed the denial by using a combination of materials that she had gathered on her own and that were included in the Vasomedical EECP® Reimbursement Support Folder plus new materials sent to her from Vasomedical. She was successful in getting BCBS of Illinois to cover EECP® Therapy for the first time.



Aaron Hirsch, President of Vascuffo in Cheektowaga, NY used similar tactics along with the expertise of a local attorney to pursue coverage from BCBS of Western NY and was successful in getting them to reverse their coverage decision and reimburse their patient for EECP® Therapy.



Visit www.ietaonline.com for more information and to enroll or renew your membership!

Join The IETA!

International ECP Therapists Association

In 1995, there was one EECP center in the United States; today there are almost 700, and close to 200 internationally! In 1995, a therapists' organization was a dream, today it is reality with more than 375 members.

Education and increasing membership continue to be the mandates. Join us! Help us help you achieve professional status & recognition. IETA welcomes you to jump onboard! Become a new member, renew your previous membership and look forward to obtaining your CET this year if you already have not done so. If you have done all these things, then you are truly in support of your IETA and the future of EECP for all those people we touch with heart disease!



Happy Anniversary!

2 years ago, the EECP® Forum was born as a haven for EECP® patients, therapists and physicians to connect and share their knowledge and experiences on EECP Therapy. Today, the forum supports over 2,000 members and going strong!

Connect Today!

EECP® FORUM

www.eecpforum.com

If you have a story idea or would like to share the results of your experience with other clinicians, please e-mail your idea/story to:

Paul Persaud, Marketing Manager at ppersaud@vasomedical.com

Recent Publications & Presentations

Heart Failure: Device Management

Ed. Arthur Feldman

Ch 13. The Role of Enhanced External Counterpulsation in Heart Failure Management, 151-164 West Sussex, UK: Blackwell Publishing 2010.

Does External Counterpulsation Augment Mean Cerebral Blood Flow in the Healthy Brain? Effects of External Counterpulsation on Middle Cerebral Artery Flow Velocity and Cerebrovascular Regulatory Response in Healthy Subjects

Jungehuelsing GJ, Liman TG, Brunecker P, Ebel A, Endres M, Buschmann I, Pagonas N, Buschmann, EE on behalf of Arteriogenesis Network and the Center for Stroke Research Berlin Cerebrovascular Diseases 2010:30:612-617

Enhanced External Counterpulsation Improves Peripheral Artery Flow-Mediated Dilation in Patients with Chronic Angina. A Randomized Sham-Controlled Study.

Braith RW, Conti CR, Nichols WW, Choi CY, Khuddus MA, Beck DT, Casey DP Circulation 2010 [epub October 4, 2010]

Effect of Enhanced External Counterpulsation on Circulating CD34+ Progenitor Cell Subsets.

Kiernan TJ, Boilson BA, Tesmer L, Harbuzariu A, Simari RD, Barsness GW. Int J Cardiol. 2010 Sep 13. [Epub ahead of print]

Acute Hemodynamic Effects of Enhanced External Counterpulsation

Reddy BT, Michaels AD.

Journal of Geriatric Cardiology June 2010 Vol 7, No. 2, 67-73

The Four Stages of Development: A Historical Perspective of External Counterpulsation

Hui JCK, Zheng ZS

Journal of Geriatric Cardiology June 2010 Vol 7, No. 2, 74-78

EECP in the Treatment of Endothelial Dysfunction: Preventing Progression of Cardiovascular Disease

Hui JCK, Lawson WE, Barsness GW

Journal of Geriatric Cardiology June 2010 Vol 7, No. 2, 79-87



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